



Climate Change and U.S. Competitiveness



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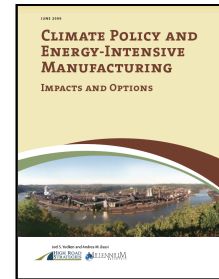
Climate-Manufacturing Challenge

- **Crisis in U.S. manufacturing**
 - Loss of capacity, jobs
 - Foreign competition, offshoring
- **Energy-intensive industries especially affected**
 - Consolidation, restructuring, import penetration, offshoring
- **EI manufacturing and climate policy**
 - EI industries cornerstone of manufacturing—beginning of supply chains for all other manufacturing
 - Sensitive to fossil-fuel energy prices, international competition
 - Carbon leakage if U.S. EI manufacturers move offshore



Columbia Falls Aluminum Plant

Climate Policy and EI Manufacturing Study



- What are climate policy impacts on the competitiveness of energy-intensive manufacturing industries
 - Iron & steel, primary & secondary aluminum, paper & paperboard, petrochemicals, chlorine-alkalies manufacturing

- What policies are needed to maintain manufacturing competitiveness and retain jobs, while cutting emissions?
 - To mitigate cost impacts and level the playing field in international trade
 - Enable and encourage industry investments in new technology



Summary of Findings

- Modest to high impacts on production costs, operating surplus (profits), market shares from higher energy prices:
 - Contingent on energy mix, cost-pass along assumptions, market conditions
- Pressure on industries to take actions to reduce costs and prevent profits from decreasing to undesired levels
- Technology options available, but timing critical
- Allowance allocation policy would buy time for industry adjustment
- Other policies may be needed to encourage long-term investment in advanced energy-saving technologies



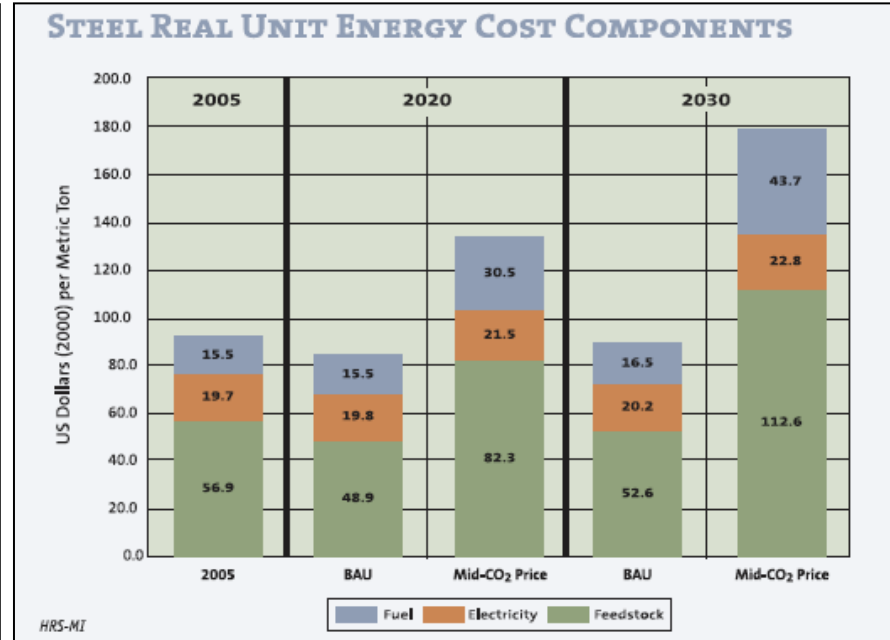
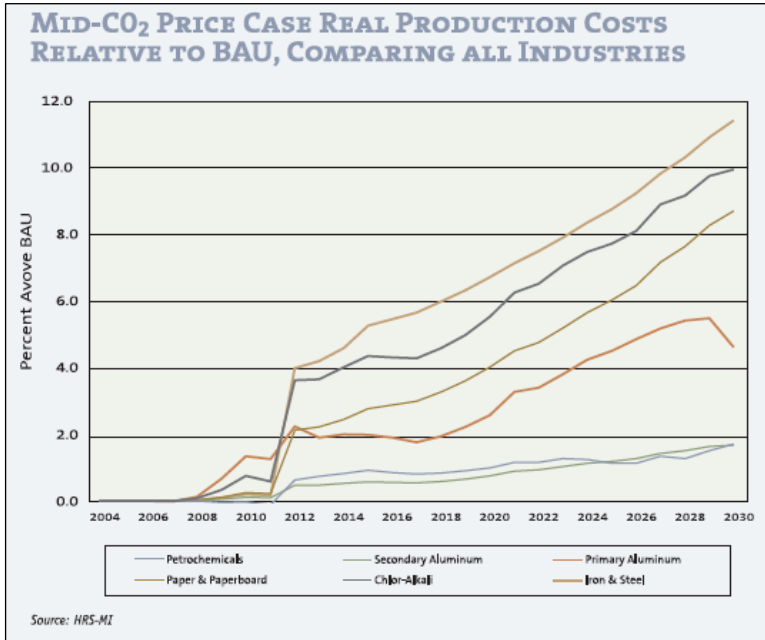
Climate Policy Cases

- **Business As Usual (BAU) Case**
 - No GHG-emissions pricing policies
 - Based on AEO 2008 Reference Case

- **Mid-CO₂ Price Case**
 - Based on Lieberman-Warner Climate Security Act (S. 2191)
 - Emissions allowance price: 2020-2030, \$30-\$61/mt CO₂-equivalent
 - 30% emissions below 2005 by 2030; 70% below by 2050

- **EIA NEMS Fossil-Energy Price Scenarios**
 - Electricity, natural gas, metallurgical coal, coal coke, liquid petroleum gas, residual fuel oil, distillate fuel oil

Production Cost Impacts



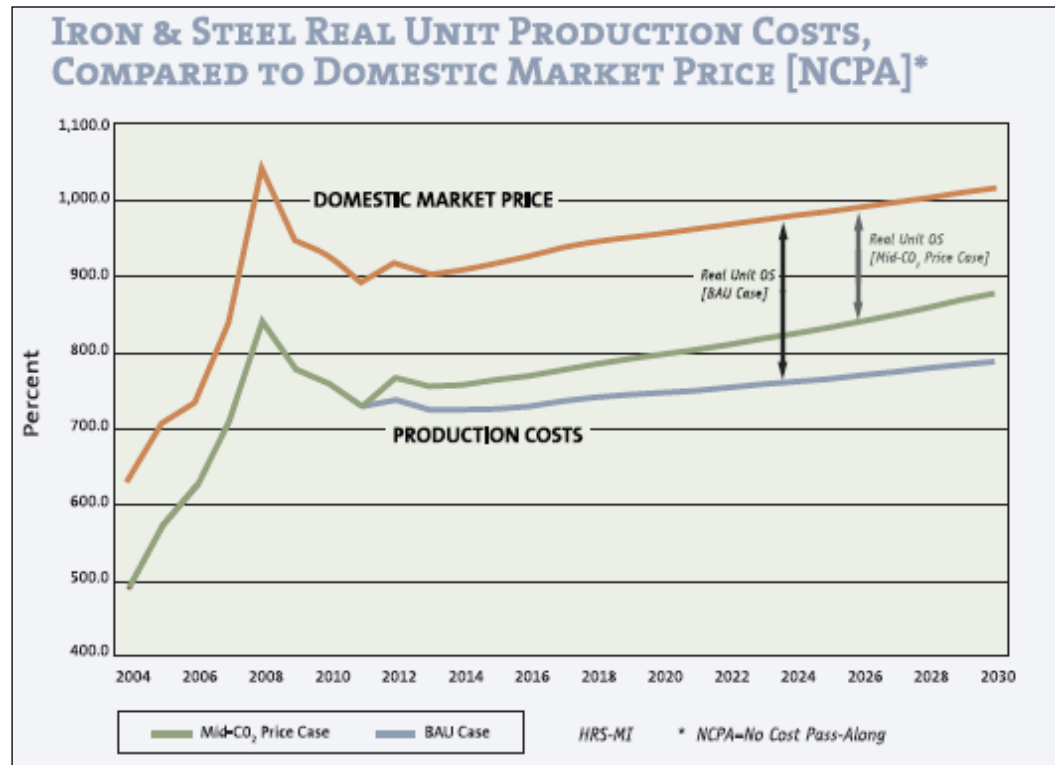
- Iron & steel—6.7% above BAU, 2020; 11.4%, 2030
- Chlor-Alkali—5.5%, 2020; 9.0%, 2030
- Paper and paperboard—4.0%, 2020; 8.7%, 2030
- Primary aluminum—2.8% (4.6% inc. anode/alumina); 2020; 4.6% (8.7%), 2030

Operating Surplus Defined

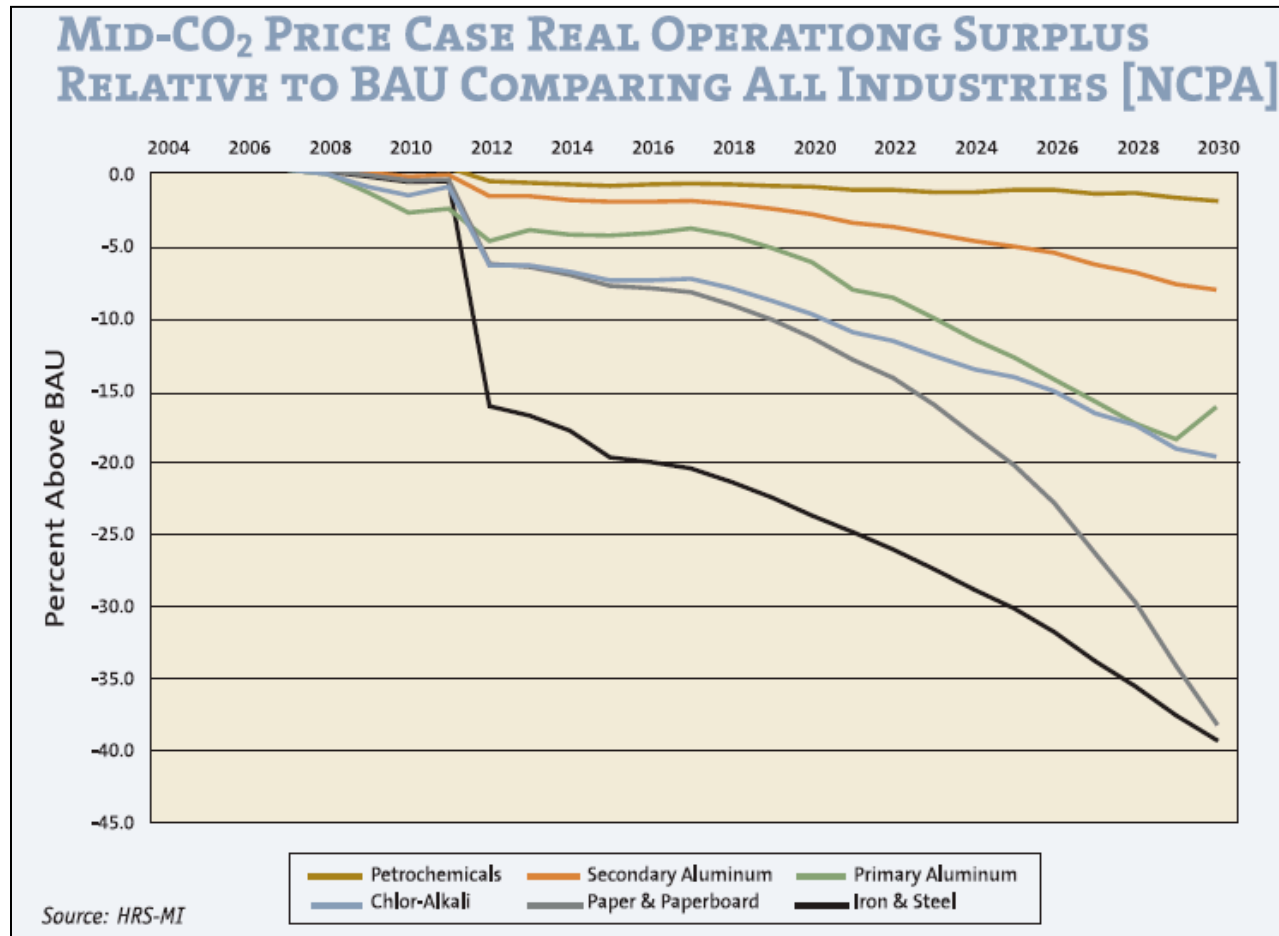
- **Operating Surplus:**
Domestic Market Price
Minus Unit Production
Cost

- Sales, General and Administrative costs
- Depreciation, interest on capital
- Other fixed costs
- Profits, taxes
- Reduced OS means lower profits

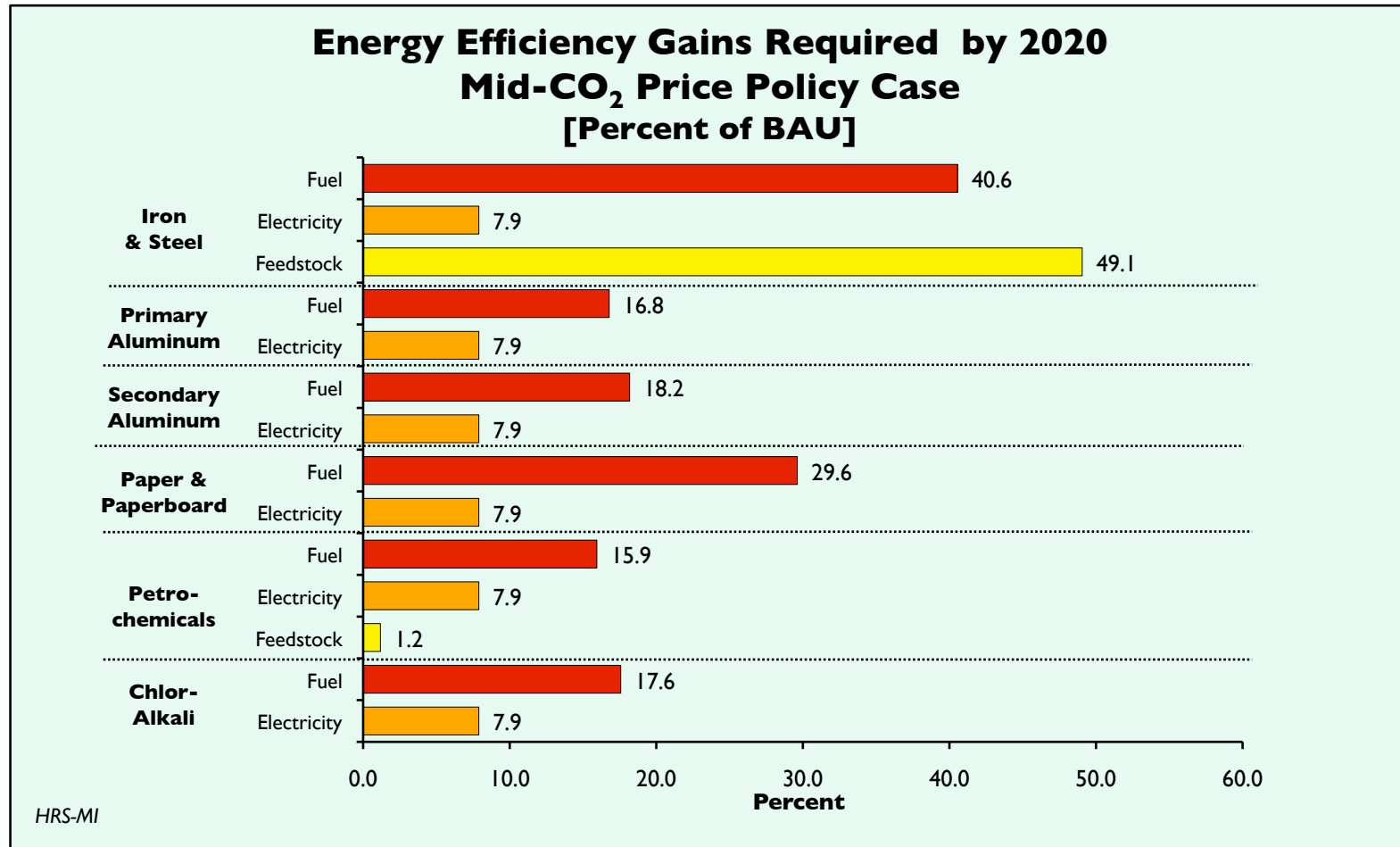
- **Operating Margin:**
Ratio of total OS and
total revenues



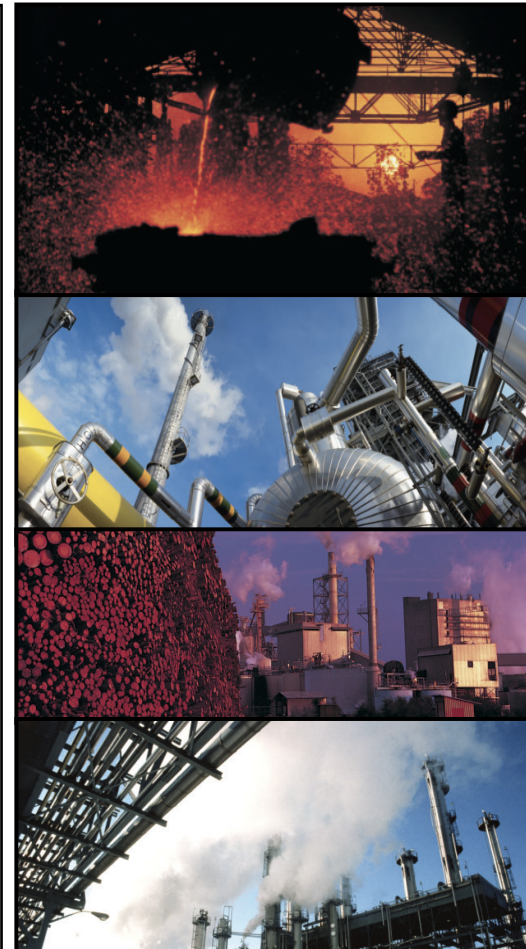
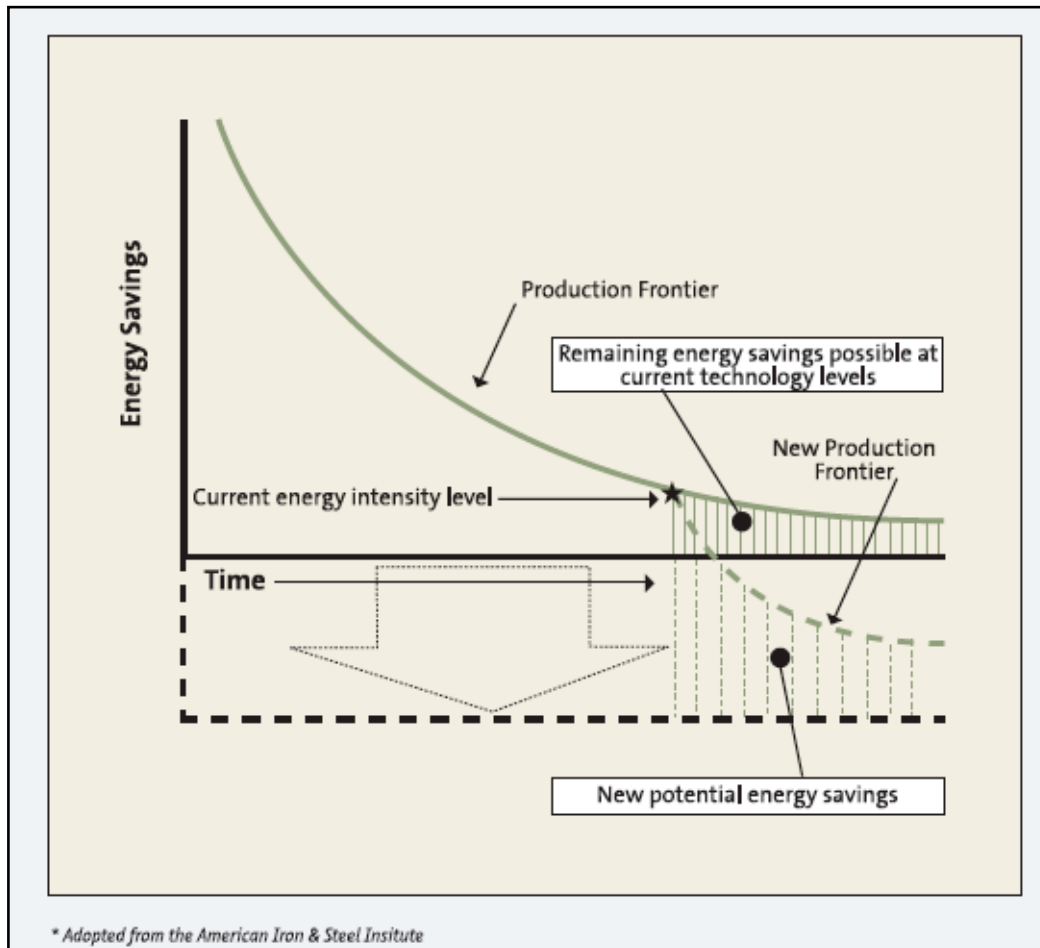
Operating Surplus Impacts



Energy Efficiency Gains Needed



Energy Savings Potential



Technology Investment Options

- “Low-hanging fruit”
 - Heat recovery, CHP, sensors and process controls, more efficient pumping, motor, compressed air systems, etc.
- Improved recycling (steel, aluminum, paper)
- Advanced and alternative process technologies:
 - Low-carbon iron-making technology (iron & steel)
 - Wetted drained cathode/inert anodes (aluminum)
 - Black-liquor gasification; efficient drying technology; biorefineries (paper)
 - Shift to membrane technology (chlor-alkali)
 - Advanced furnaces, CHP, biomass-based systems (petrochemicals)
- Barriers to Adoption:
 - Costs; timing (technical feasibility, vintage); lack of capital



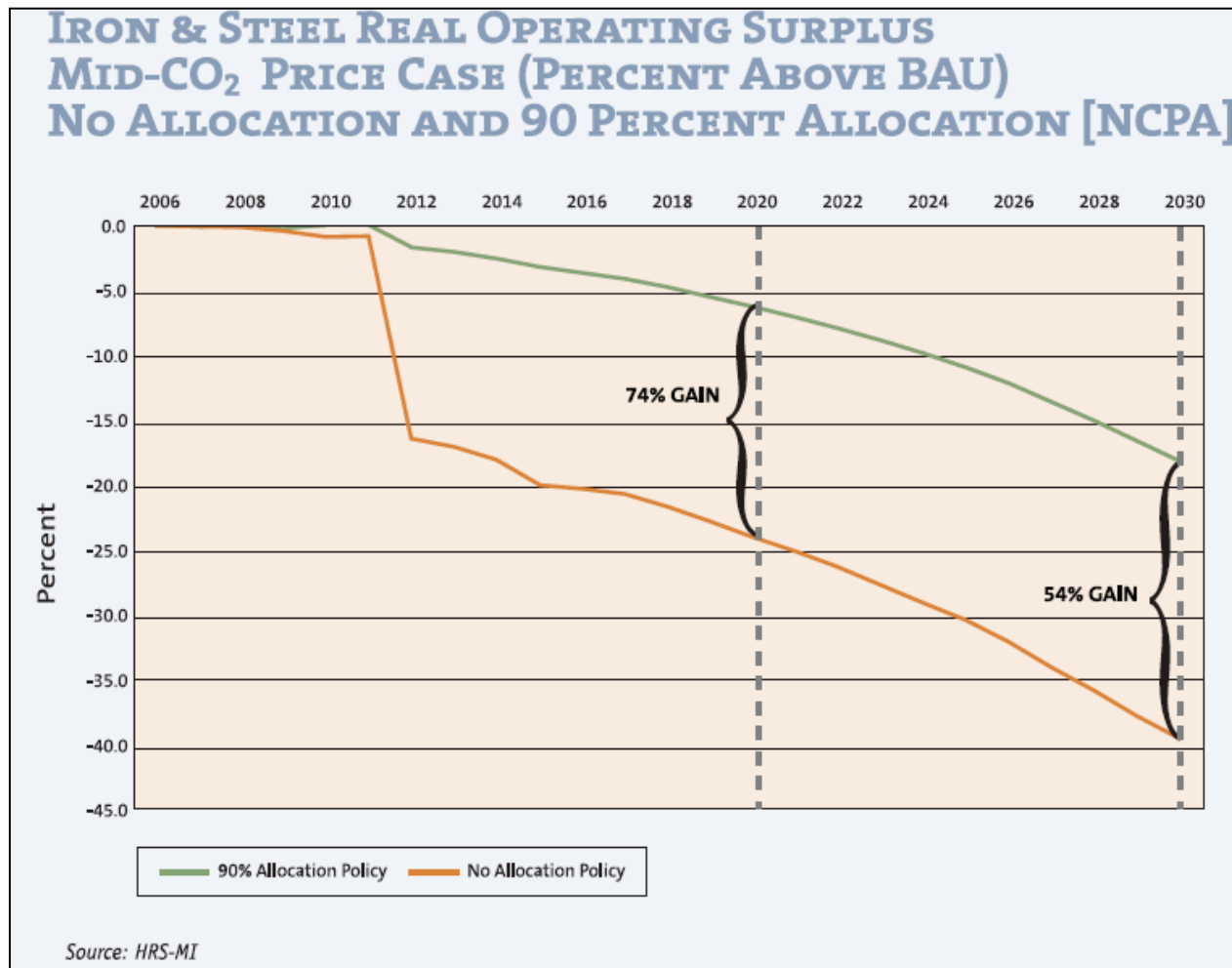
Success Stories

- **ArcelorMittal (East Chicago, IN)**
 - **Partnered with Recycled Energy Development, built onsite energy plant to capture waste heat and gases**
 - Cut purchases of coal-fired power by 1/2 at BOF mill; reduced CO2 emissions by 1.3 million tons/yr; saved \$100 million/year
 - Using waste heat recovery at 3 more steel facilities

- **Flambeau River Papers (Park Mill, WI)**
 - **Built 1896, 300 employees in town of 3,000, paper mill shut down in 2006**
 - High energy costs, foreign competition, aging equipment, outmoded processes
 - **Reopened in 2 years with state and private support**
 - 1st fossil fuel free, energy independent integrated pulp and paper mill in NA
 - Becoming first modern U.S.-based pulp mill biorefinery
 - Reemployed workers, 100 new jobs, reduced carbon impact



90 Percent Allocation Policy





Key Conclusion

- Energy-intensive manufacturing industries may need additional measures:
 - To mitigate adverse cost impacts in the short-to-medium term
 - To encourage and facilitate the *transition* of energy-reliant companies (and their employees) to a low-carbon future, while maintaining their global competitiveness



Climate Policy Comparison

American Clean Energy & Security Act of 2009 (ACES; H.R. 2454)	Lieberman-Warner Climate Security Act of 2007 (S. 2191)
<p>GHG cap-and-trade program</p> <ul style="list-style-type: none"> • 17% reduction–2020; 58%–2030; 83%–2050 relative to 2005 • ACES Basic–allowance prices: \$31.7–2020; \$64.8–2030 (USD 2007) 	<p>GHG cap-and-trade program</p> <ul style="list-style-type: none"> • 39% reduction–2030; 72%–2050 relative to 2006 • Allowance prices: \$31.7–2020; \$64.8–2030 (USD 2007)
<p>Allowances to electricity, NG distributors; low-income consumers; energy-intensive industries; states; etc.</p>	<p>Auction allowances used for low-carbon technology programs; transition assistance; states; etc.</p>
<p>CCS demonstration, early deployment; building, appliance standards; other technology improvements</p>	<p>Low-emissions technologies—nuclear, coal, CCS; incentives for CCS, biogenic carbon sequestration; building, appliance standards</p>
<p>Domestic and international offsets; banking</p>	<p>Domestic and international offsets each capped at 15%;</p>
<p>BAU: AEO2009</p> <ul style="list-style-type: none"> • 2.4% long-term growth; short-term growth <AEO2008; reflects ARRA, current leg. & regs. 	<p>BAU: AEO2008</p> <ul style="list-style-type: none"> • 2.5% long-term growth; includes 2007 energy bill; current legislation, regulations



Policy Issues

- **Cost Containment and Mitigation**
 - “Safety valve,” offsets, banking
 - Free allowances (output-based rebates)
- **Border Adjustment & International Provisions**
- **Technology Investment and Adoption**
 - RD&D for cutting-edge process technologies
 - Grants and tax incentives for installing new equipment
 - Accelerated capital stock recovery
 - Tech assistance, revolving loan funds to SMEs (Sen. Sherrod Brown’s IMPACT bill)
- **Workforce and Community Transition**



Conversion to Low-Carbon Manufacturing

- **Make a national priority**
 - Presidential task force; interagency working groups; national labs
- **Climate legislation should include:**
 - Cost mitigation; level global market playing field; transition assistance to workers and communities
- **Investment and innovation policies:**
 - RD&D, financing, tax incentives, technical assistance to promote low-carbon generation, smart grid, green construction and transportation, and next generation production technologies
- **Benefits:**
 - Energy security, reduced GHG emissions, revitalized manufacturing, economic growth and job creation